

Face to Face

Kevin L. Hines, CPO

Kevin L. Hines, CPO, clinical manager and partner at Arise Orthotics and Prosthetics, Blaine, Minnesota, volunteered to provide prosthetic care in Haiti after the 2010 earthquake, which he says was a “life-changing trip. It was great to provide O&P devices without...the barriers that we all deal with on a day-to-day basis.” Hines has been able to find a silver lining to one of those potential barriers, however. He says that more stringent payer requirements have improved his treatment documentation and prompted him and Arise to gather gait analysis data to support that documentation.



ferences, and have been the president of the Minnesota Society of Orthotists, Prosthetists & Pedorthists for five years. We have been pursuing licensure for O&P and insurance fairness for individuals with amputations for several years. ➔

1 How has your career progressed?

I started out as a staff practitioner and soon found that I was very good at getting new business. I became an office manager and managed multiple offices for several companies where the challenge was always to increase their market shares. Later, I opened an

O&P clinic for a hospital system that grew from one administrator to several more practitioners and administrators over my 13 years there. I am now a partner at Arise with Charles “Charlie” Kuffel, MSM, CPO, FAAOP, and Teri Kuffel, Esq. I have been published in a national peer-reviewed publication, have presented at national O&P con-

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